# ressolutions

sustainable business development



## DR. MARKUS RESSL, zSPM

Nearly two decades successful line and project management in the corporate environment, including post-merger integration management as an expatriate CFO / CEO of AGRANA in Belgium and Denmark with strategic business and process optimization supported by SAP and BI-implementation.

## 2014 Ressolutions GmbH

- Company foundation, certification as a Senior Project Manager according to IPMA
- Project management in the start-up and corporate environment
- Lecturer at university of applied sciences bfi Vienna: Sales Controlling & Strategy

## 2011 Project Manager (AGRANA HQ, Wien)

- Working capital optimization, AGRANA Group: Savings > € 100 million
- Contribution margin reporting
- Controlling & BI-projects in business segment starch

## 2010 Parental Leave & research:

Post-merger integration management

## 2007 CFO, CEO (AGRANA business unit: Dirafrost ffi n.v., Belgium, > 800 employees)

- Post-merger integration management
- Implementation of full-scope SAP, management reporting and sales forecasting
- Strategic repositioning
- Process optimization in the Moroccan and Serbian subsidiaries
- Optimization of the sales organization
- Optimization of the purchasing process
- New product development

## 2005 CFO (AGRANA Juice Denmark)

- Post-merger integration management
- Turnaround (EBIT + € 4 million)
- Implementation of full-scope SAP & management reporting
- Restructuring and M & A transactions

## 1998 Controlling & Internal Audit (RHI, AGRANA)

• about 30 business and process optimization projects (focus: Southeast Europe)

## Education

- 1989 / 1995 Vienna University of Economics and Business Administration: Master / PhD course with thesis on 'Economy of Communion'
- 1991/1992 Erasmus studies at ESSCA Business School, Angers, France

## Languages

- Working languages: German (mother tongue), English, French, Italian
- Good basic knowledge of Dutch, Spanish, Portuguese

Married, 3 children // ski touring & windsurfing // activities for the common good